### Building a Foundation for Cradle-to-Career *Place: Dallas, TX*

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## Strategic visioning helps organizations align on an impact goal and strategic direction



**Strategic visioning** is an **opportunity to think creatively** about your aspirations for the long-term impact your organization seeks to achieve

This process precedes and sets the foundation for strategic planning

**Strategic visioning** allows for **deep involvement** in your community, as it:

- Is informed by an understanding of community context and outcomes
- Involves community members, staff, and other key external voices, not just senior leadership
- Lays the groundwork for place-based partnership in the C2C ecosystem

#### Strategic visioning **DOES NOT**:

- Comprise of a full strategic planning process, including activities such as building a budget, identifying a funding strategy, or determining a data approach
- Deliver a guide to become more like Harlem Children's Zone

## NBOs will receive three deliverables as a result of strategic visioning





Long-term goal for the community, aligned with NBOs ultimate vision for it, even if NBO is not solely responsible for achieving it



#### Strategic priorities

**3-5 year initiatives** that NBO will hold itself accountable for achieving in service of the north star



#### **Next steps**

**Tactical strategies and** 

immediate decisions that NBO can make in the short-term to jump-start progress on your NBO's priorities

### Strategic Visioning vs. Strategic Planning



	Strategic Visioning	Strategic Planning
Involves communities and other stakeholders in decision-making	<b>✓</b>	•
Encourages creative thinking and aspirational scenario-planning	<b>✓</b>	•
Provides clear direction for long-term organization goals	<b>✓</b>	•
Aligns organization leadership on shared vision	<b>✓</b>	•
Develops a budget and funding model for resource allocation	*	•
Defines specific interventions and partners	*	•
Creates an implementation plan with specific actions and timelines	*	•
Identifies measurable KPIs for data tracking against impact goals	*	<b>V</b>

## WJWI has defined six Cradle-to-Career principles to guide efforts by neighborhood-based organizations



### WJWI has outlined the following six principles of neighborhood-based, cradle-to-career strategies.

#### **Continuity**



Programming within a neighborhood **spans the full C2C continuum** with clear links between all developmental stages

Services may be provided by a single organization or a collection of organizations, but they should be **coordinated** and connected

#### Accountability



One organization / entity is accountable for all C2C outcomes within the neighborhood

Though services may be delivered by multiple providers, there is a singular centralized body taking responsibility across the continuum

Accountable entity **leverages data** to inform outcomes

#### Neighborhood-Based



The programming is rooted in and designed for a particular neighborhood with a focus on the most historically underserved communities

#### Systems Change



The effort engages systems leaders and leverages conditions of systems change\* to support the formation and sustaining of contiguous, accountable, neighborhood-based strategies

Systems change/related efforts provide access to **sustainable funding** for efforts over time

#### K-12 Engagement



The approach includes a **focus on K-12 education**, given the central role the system plays in shaping children's outcomes

This focus may involve working to influence school systems, operating / partnering with a K-12 school, or operating / partnering with after school, weekend, and / or summer programs

#### Proximate Leadership



The effort is **led by** members of the community being served

Leaders should have deep connections and longstanding relationships within the community

<sup>\*</sup> Policies, practices, resource flows, relationships & connections, power dynamics, mental models (FSG, 2018)

## Backbone organizations play an essential role in a healthy cradle-to-career ecosystem









Act as a broker of relationships and partnerships

**Support partner organizations** 

**Deliver limited services** 

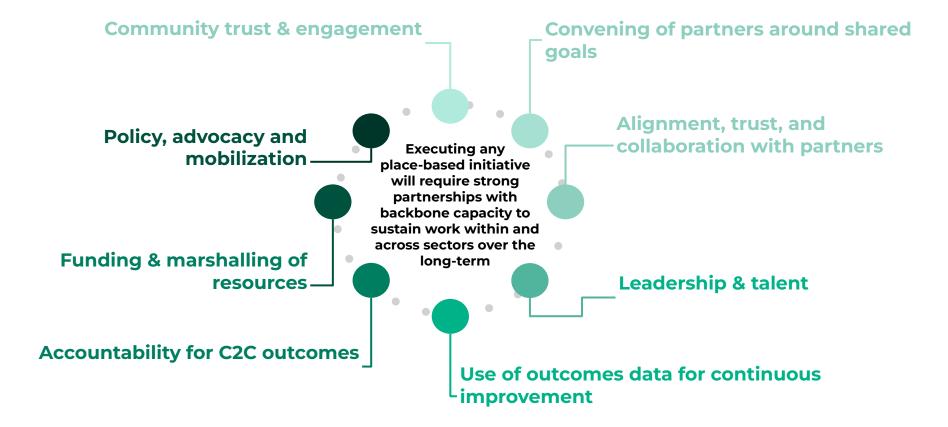
### **Thank You**



At Harlem Children's Zone

# A well defined backbone organization will support progress towards these strategies. Backbones typically provide:





#### Backbones have important choices about their direct services and coordination role



While there are organizations on either extreme, most pursue a mix of direct services and coordination:

More services

#### Most centralized model:

- Provides community services across the full C2C continuum
- No need to coordinate with other service providers, given comprehensiveness of programming
- Collects data on the impact of its programming and is accountable for community C2C outcomes

#### More coordination

- Provides no direct community services
- Coordinates between service providers to ensure there is community programming across full C2C continuum, with links between providers / services
- Tracks progress towards shared impact goals as the actor accountable for all community C2C outcomes

#### To focus your efforts and resources on the highest potential opportunities, For NBOs may need to decide:

- What is the right balance of direct services and coordination for you to take on?
- This may depend in part on the strengths of other organizations in your neighborhood, and your relationships
- Where you do provide direct services, where on the C2C continuum will you focus?
- Some organizations focus on one stage on the C2C continuum, while others span the entire continuum; many will cover 2-3 stages and transitions

Most decentralized model:

#### **Let's Connect!**



