Re-Envisioning School-Based Health Centers During Covid-19: A Spotlight on Innovative Approaches

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Introduction

In the United States, more than six million students and community members have access to primary health care at centers affiliated with local public schools without the need for out-of-pocket payments or health insurance.¹ The coronavirus outbreak, which caused school closures across the country this past spring, has also impacted students’ and families’ access to SBHCs because co-located SBHCs closed as well in many cases.² The Education Redesign Lab (EdRedesign) produced a two-part research brief series in order to explore the role of SBHCs in the U.S. education system and uncover their potential to promote children’s health and wellbeing. Realizing the Potential of School-Based Health Centers, the first brief in the series, introduces SBHCs, examining their key characteristics and highlighting relevant federal and state policies. It also contains an implementation guide outlining the necessary steps and decisions to consider for those interested in establishing a SBHC in their school or district.

This second brief provides a timely look at how different types of SBHCs in two states, Colorado and Connecticut, are operating during the pandemic, spotlighting successful and distinct approaches. In both examples, telehealth is playing a significant role in increasing the breadth of and access to services. The brief explores promising practices that have increased efficiency and effectiveness and presents some of the challenges related to telehealth. Understanding how these SBHCs have responded to the pandemic and examining how their operations will likely change in the future is crucial to analyzing the impact of Covid-19 on students’ and community members’ ability to access health care and services.

What Are School-Based Health Centers?

School-based health centers (SBHCs) serve students in approximately 11,000 schools across 48 states, Washington D.C., and Puerto Rico.³ There are 2,500 SBHCs across the country, most often located in school districts with higher rates of free or reduced lunches, a statistic tied to increased poverty rates.⁴ Nearly 90 percent of SBHCs provide services to one or more schools designated as Title I, indicating that districts receive federal financial assistance because significant portions of their students come from low-income families.⁵ SBHCs provide medical care, and some also offer behavioral, dental, and vision care directly in schools. Prior to the pandemic, over 80 percent of SBHCs were brick and mortar structures located on school property; less than 20% operated as school-linked, telehealth-exclusive, or mobile centers.⁶

First emerging in the 1960s and expanding rapidly on a national scale within the last twenty years, the mission of SBHCs is to advance health equity by meeting kids where they spend most of their time: in schools.⁷ SBHC staff provide medical attention, administer educational health-related resources, and foster trust-filled relationships with students. Their implementation is beneficial by producing healthier students, which in turn, has proven to increase attendance rates, boost academic achievement, reduce the
scheduling, costs, and transportation barriers associated with health care appointments, and has redefined the importance of health for students and their families. On average, the school districts that contain SBHCs have student populations where greater than 70% of the students are of minority ethnic or racial backgrounds. More than two-thirds of SBHCs serve people beyond students, including teachers, families of students, and district residents. Data shows the pandemic is exacerbating existing disparities affecting people of color regarding overall health status and access to adequate resources needed for medical care. As the primary patient populations served, SBHC closures are significantly decreasing access to health care access for these individuals.

How do School-Based Health Centers Operate?

SBHCs rely on partnerships with sponsor organizations that help staff, fund, and operate the clinics. These partners include Federally-Qualified Health Centers (FQHCs), hospitals or medical centers, nonprofit organizations, local health departments, schools, or other associations. FQHCs sponsor 51% of SBHCs nationally and are community health centers funded by the U.S. Department of Health to provide primary care for people who are uninsured or medically vulnerable in communities. In many cases, FQHCs work with school districts to create and staff SBHCs, managing the centers, providing medical supplies, and backing funding efforts. Hospital systems are also effective and beneficial partners for communities to create, staff, and fund SBHCs. Hospital systems often utilize community benefit dollars (hospital-funded budgets for community investment) to supplement SBHC billing.

The partnerships between FQHCs, hospitals, medical centers, nonprofits, health departments, schools, and insurance organizations ensure that the services SBHCs offer are free to patients regardless of ability to pay or insurance status. When patients utilizing SBHCs are uninsured, SBHCs may be reimbursed by a combination of public and private patient revenue sources; federal, state, and local grants; school district support; and private foundation grants. Nearly 90% of SBHCs bill Medicaid, the largest insurance revenue source for SBHCs overall. Approximately 70% of SBHCs bill private insurance donations and Children’s Health Insurance Programs.

There are three general models of staffing for SBHCs: Primary Care only (usually staffed by mid-level providers), Primary Care and Behavioral Health, and Primary Care and Behavioral Health Expanded care team, possibly including oral, health, and vision care providers. According to the 2016-2017 School-Based Health Alliance census, 41% of SBHCs have the Expanded staff model, 35% had Primary Care only, and 24% had the Primary Care and Behavioral Health staff model. A significant challenge for SBHC staffing during the pandemic is that FQHCs, local clinics, and hospitals have recalled SBHC staff to work for their corresponding health organizations with overwhelmed systems due to influxes of patients and lack of
supplies. This recall leaves many SBHCs unstaffed and underfunded and will likely impact whether affected centers may reopen.

Pivoting to Telehealth During the Pandemic: Key Opportunities and Challenges

Telehealth has enabled many SBHCs that have remained open during the pandemic to continue offering services. In the spring of 2020, telehealth in the form of video-based medical appointments with a health professional became reimbursable by Medicaid in all 50 states.\textsuperscript{17}

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The SBHCs featured in this brief have all shifted to telehealth in some capacity in order to serve patients while following health safety protocols. This shift has allowed these SBHCs to continue reaching many low-income, uninsured, and rural students who may not have access to other facilities. However, low-income, rural, and families of color—the primary populations served by SBHCs in general—face significant disparities in internet access and device availability, food insecurity, rates of job loss, and are less likely to have their own space in their homes to have private meetings with health care workers. While school administrations in regions facing these challenges may work to make adequate technology available to students, obstacles remain to reach and treat students and families in their communities.

Another challenge is that not all SBHC services are available via telehealth. While staff in Colorado SBHCs and the Community Health Center (CHC)-sponsored SBHCs in Connecticut aim to keep as many services as possible, certain services, like dental care, are challenging without in-person treatment.\textsuperscript{18} For those services that are no longer available, many SBHCs have to complete a referral process to get patients the
services they need from other FQHCs or community clinics nearby. This added referral process may lead to more time spent on scheduling and decreased efficiency overall.

**Expanded Role for SBHCs as Resource Hubs for Patients**

Reaching a multitude of students in schools across the country, SBHCs have become trusted facilities and safe spaces for patients. In many cases, providers have worked for years to build strong relationships through in-person connections with students and parents. For SBHCs now operating via telehealth, providers face the question: how do staff maintain and enhance trust-filled relationships with patients without physically meeting? In an attempt to continue building relationships of trust within their communities, the SBHC websites for Colorado SBHCs and their medical sponsors and CHC in Connecticut have become resource hubs not only of coronavirus-related material but also for support pages for mental health, self-help, job-insecurity, homelessness, food accessibility. Providers and SBHC staff use their websites to compile lists of outpatient facilities, mostly hospitals and community clinics that sponsor SBHCs, that will physically admit patients who may not be insured or able to pay. Ultimately, the goals of SBHCs are to continue providing care and support to those who are most vulnerable in the U.S. health care system, and while services offered and roles of workers may be adjusting, SBHC priorities are not.

**Potential Cost-Savings from Telehealth**

The use of telehealth in these SBHCs has the potential to more effectively and cost-efficiently deliver health care to rural areas and underserved communities while mitigating the negative health impact caused by this pandemic for thousands of individuals. The SBHCs featured in this brief have attributed a significant amount of cost-savings due to telehealth to a lesser need to buy supplies necessary to operate in-person. Examples include buying wipes to clean exam rooms, providing over-the-counter medication, or staff use of gloves, all no longer needed when operating via telehealth. The caveat to this cost-savings benefit is that it is only economical if these SBHCs can maintain high rates of students served by being well-integrated into schools and building strong relationships with students and parents over virtual platforms. Colorado SBHCs cited that with rural and urban SBHCs offering services via telehealth, rural communities and people living in areas with low connectivity are now able to access health care and health services that were...
previously inaccessible.\textsuperscript{22} However, as previously noted, many challenges exist for connectivity from both a rural and economic standpoint. Telehealth may increase barriers to care, confidentiality, and the ability to get medications refilled.\textsuperscript{23}

**New Policies and Waivers to Support Telehealth**

In order for SBHCs to successfully function using telehealth, policies and waivers related to funding and patient confidentiality have temporarily been adjusted during the pandemic. These temporary policies and waivers have been influential in maintaining previously existing services and, more importantly, expanding access to patient pools that previously did not have access and enhancing services to address patient needs more effectively. The changing policies affecting telehealth and the creative utilization of virtual care methods by Colorado SBHCs and CHC-sponsored SBHC staff in CT has enabled these SBHCs to successfully evolve and function during an era when many are floundering.

**New Medicaid Policies in Response to Covid-19**

In February 2020, the Center for Connected Health Policy released a report outlining adaptations to state telehealth laws and Medicaid reimbursement policies for all 50 states. Medicaid operates on a state-set reimbursement rate for telehealth services, indicating that SBHCs may be reimbursed different amounts depending on state Medicaid policy. According to the report, Medicaid will reimburse the same amount they would have if the service had been delivered in person.\textsuperscript{24} In addition, Store-And-Forward, or asynchronous, pre-recorded health care videos, have become reimbursable in 16 states, while Remote Patient Monitoring (RPM), a type of telehealth using specific technology, has become reimbursable in 23 state Medicaid programs.\textsuperscript{25}

As of February 2020, in Colorado, live video and RPM can be reimbursed by Medicaid, while Store-And-Forward cannot.\textsuperscript{26} In Connecticut, where CHC-sponsored SBHCs operate, Medicaid will only reimburse live video services, not Store-And-Forward or RPM.\textsuperscript{27} Therefore, Colorado SBHCs and CHC-sponsored SBHCs are currently offering live video telehealth services exclusively.

During the pandemic, SBHCs can only perform services that are explicitly reimbursed by Medicaid or other revenue sources; many of the policies which dictate service reimbursement vary state by state. Various states' Medicaid policies claim that they will not reimburse services previously available via SBHCs in person without in-person care visits. With many centers operating exclusively via telehealth, the changing Medicaid policies affect the potential span of care SBHCs can offer.
Efforts to Increase Policy-Related Funding for SBHCs

In April 2020, the School-Based Health Alliance, a national nonprofit organization and leading advocate for school-based health care, wrote a letter to the Congressional leaders on behalf of SBHCs across the country facing staffing and funding struggles, ultimately asking for stimulus money to long-term fund SBHC telehealth initiatives. According to the letter, “We recommend $100 million to support the continued operation of SBHCs, a critical safety net provider. This investment will help ensure that SBHCs can expand the use of telehealth and other virtual services while schools remain closed and reopen their doors fully when school resumes. Without additional assistance, many SBHCs will be forced to permanently close, leaving millions of students, particularly those in Title 1 schools, without access to health care and support services during a time when they are needed more than ever.”

To further increase SBHC funding and support, the Institute for Educational Leadership (a School-Based Health Alliance partner and SBHC advocate) wrote a letter to Congressional leaders asking for funding for Title I eligible schools and Title I schoolwide schools. This letter included a statement recommending the "reopening and effective use of nearly 2,500 school-based health centers...and safe access to school district and community medical personnel to relieve hospitals of providing ongoing wellness checks and basic health and behavioral health care." The letter also called for the "continuation of access to school-based health and mental health services for the parents/guardians who are losing/will have lost their jobs along with their employer-provided health care and out of school time programs necessary for parents to have safe places for their children as they continue or re-enter the workforce." Advocating for expanding access to SBHC services is vital, though the priority client is always the student. Nearly one-third of SBHCs provide access to family members of registered students, and 17% see individuals from the community. Parents and guardians of the children seeking care at SBHCs may be uninsured, unable to pay, and in great need of health care services during the pandemic.

New HIPAA Policies in Response to the Pandemic

SBHC teams follow newly modified HIPAA guidelines to determine which services are essential for in-person visits, whether through an SBHC or an SBHC-recommended outpatient clinic, versus those for which telehealth will suffice. Last updated in March 2020, the Notification of Enforcement Discretion for Telehealth Remote Communications during the COVID-19 Nationwide Public Health Emergency put out by the U.S. Department of Health and Human Services issued updates to HIPAA policies that expanded available HIPAA-compliant telehealth platforms and enhanced existing doctor-patient confidentiality agreements. The common HIPAA-compliant platforms for telehealth meetings are Zoom, Skype for Business, Cisco, GoToMeeting, or doxy.me. Some allowable non-HIPAA-compliant platforms include Apple FaceTime, Facebook Messenger video chat, Google Hangouts, WhatsApp, and Skype. Regarding doctor-patient confidentiality over telehealth platforms, the Notification of Enforcement Discretion for Telehealth Remote Communications assures that: "covered health care providers will not be subject to penalties for
violations of the HIPAA privacy, security, and Breach Notification Rules that occur in the good faith provision of telehealth during the COVID-19 nationwide public health emergency." The document states that these changes do not affect HIPAA policies outside of telehealth during this emergency. The Notification of Enforcement Discretion does not have an expiration date and will exercise discretion based on the latest facts and circumstances; these changes are, however, temporary.

School-Based Health Center Spotlight: Exploring Varied Approaches in Colorado and Connecticut

SBHCs vary based on their staffing, type of sponsor, and services offered, in addition to state policies affecting their operation. Since SBHCs are affected by these multiple factors, the following section will explore these components of the featured Colorado SBHCs and CHC-sponsored SBHCs in Connecticut. Given that significant variation among SBHCs exist, it is important to note that the selected examples are unrepresentative of SBHCs nationally.

In particular, the next section will examine the varied approaches that Colorado SBHCs have employed and the CHC-sponsored SBHC approach in Connecticut, highlighting available services, challenges faced during the pandemic, and promising practices for telehealth and in-person care. Because SBHCs throughout Colorado are utilizing both in-person and telehealth models of care, we refer to their SBHC approaches as “hybrid approaches.” Alternatively, CHC-sponsored SBHCs in Connecticut operate solely via virtual care and thus we refer to it as a “telehealth-exclusive approach.”

Colorado SBHCs: An Overview

The first SBHCs opened in Colorado in 1978 in response to Colorado’s unique challenges in health care access. Factors such as high percentages of rural residents, long trips to doctor’s appointments, and high insurance premium rates were barriers that prompted the implementation of SBHCs and their subsequent growth for the past forty years. Colorado centers now serve more than 36,000 students annually. Individual centers have different regulations about whom they can serve. However, most serve either students enrolled in the school district or all children from birth to age 21 living in the community. SBHCs never deny service based on the patient’s ability to pay.
The SBHC landscape within Colorado is diverse. There are 61 SBHCs across the state that each partner with medical and fiscal sponsor organizations. The staffing and funding for a given SBHC most often come from the same organization. Sponsors range from FQHCs to community health centers, hospitals, and for-profit private practices. School districts may serve as fiscal sponsors in a few cases, collaborating with other medical organizations for staffing. Fiscal sponsors determine the communities in which they will build SBHCs.

In Colorado’s state budget, there is a line item supporting SBHC funding offered as a grant program run by the Colorado Department of Public Health and Environment (CDPHE). CDPHE does not recruit SBHC sites for their grant program, but any fiscal sponsor wanting to receive this funding for an individual SBHC can apply. Of the 61 SBHCs in Colorado, 52 SBHCs receive some funding via CDPHE grants; all 52 SBHCs rely on additional funding from billing revenue and other grant opportunities to cover additional costs. All SBHCs in Colorado bill for services and can waive deductibles and co-pays, but many choose not to use the waiver option. Many SBHCs end up writing off services they provide, especially confidential patient visits.

Colorado SBHCs help to mitigate health disparities by increasing access to health services in rural regions and being available to students who may be uninsured or unable to pay. With these same goals in mind following school and SBHC closures at the start of the coronavirus pandemic, Colorado SBHC staff swiftly transitioned their services to telehealth. Pre-COVID, only two centers in the state used telehealth; now, all centers offer telehealth services in some capacity even if the service is available in person. The adoption of telehealth has been one of the only universal responses to the coronavirus from SBHCs in Colorado. Independent school district decisions and corresponding medical sponsors’ directives inform the operation plans of individual SBHCs during the pandemic. In addition, there are three unique structures among Colorado SBHCs that determine their capacity to open, making universal response difficult. The following section will describe various innovative strategies that Colorado SBHCs have utilized to continue serving patients.

**Colorado SBHCs during Covid-19: Hybrid Approaches to Care**

The three structural model types of Colorado SBHCs are: “embedded,” “external access,” and “free-standing.” “Embedded” SBHCs represent the majority of SBHCs in Colorado and are built directly into schools. “External access” structures, the second most popular SBHC form, have a separate entrance, enabling staff and visitors to access the SBHC from outside the school. The least common structures are “free-standing” centers built on school campuses as independent buildings. The response to Covid from SBHC staff has been varied both within the structural model groups and across the board. Understanding how structure influences functionality potential is essential to analyze SBHC operation during Covid.
"Embedded" centers closed alongside schools in March. Since then, most of these SBHCs remain open by operating exclusively via telehealth. Many “external access” SBHCs were open and operating in person by April, utilizing separate entrances as schools remained closed. In some cases, schools were not comfortable with any presence inside school buildings, even if staff and visitors used the outside door. Staffing capacity also served as a limitation that hindered “external access” centers from operating in-person. Most “free-standing” SBHCs have been open and operating since March, as school status does not affect these SBHCs. Some did not reopen, as the school district maintains final say over their operation. In one circumstance, the SBHC did not immediately reopen due to district concerns. This SBHC has recently opened, and the school district administration where the center stands has created a plan to increase confidence that if there is a future school closure, the SBHC will remain open. Both “external access” and “free-standing” structures offer telehealth services as well. In addition to these three models, there is one mobile van associated with SBHCs in Colorado that has been unable to operate during the pandemic. The Ronald McDonald foundation owns the van, and the foundation isn’t allowing for the use of their mobile units during the pandemic.

In Colorado, SBHCs offering in-person services have implemented a range of operational approaches to keep centers safe during the pandemic. Examples of actions taken by SBHCs in some cases include staff undertaking strict cleaning and disinfecting protocols following CDC guidelines. Other SBHCs open to in-person visits have cut the hours of operation in half, set up a parking lot triage system, and take in very few patients per day. In districts where SBHC in-person services remain unavailable, staff continue directing patients to their sponsor community clinics to see patients in person without insurance. SBHCs in Colorado continue to offer services to all eligible patients, and there is still no insurance prerequisite.

Available Colorado SBHC Services

The Colorado SBHCs that can serve patients in person maintain almost their full range of services. In a press release from the Colorado Association for School-Based Health Care, SBHC staff stated that they remain committed to “mental health and substance use counseling, consultations on sick visits, oral health screenings and triage for further dental care, immunizations and labs, screenings for comprehensive wellness and mental health, asthma checks, consultations for medicine refills, and more.” Some SBHC facilities split their open hours between treating sick patients and performing wellness checks or providing immunizations for healthy patients to allow for adequate cleaning between sessions. The state of Colorado mandates that all SBHCs must have some form of dental screening and a referral process set up. According to the CDPHE, in the majority of Colorado SBHCs, oral dental cleanings were previously offered in 88.2% of rural SBHCs and 31.7% of urban SBHCs. In SBHCs where oral services were not available, staff could refer users to the nearest dentist’s office. The sites that did offer dental care before Covid have not brought it back as a part of their available in-person services during the pandemic. In their telehealth model, health center workers can perform medication refills, provide individual and family therapy
sessions and psychiatric care, answer non-urgent medical questions, and assist uninsured families to obtain insurance. In order to be reimbursed by Medicaid, well-child visits must have an in-person physical examination. Well-child visits and immunizations cannot be completed via telehealth and therefore are not services offered by the embedded SBHC model.

Challenges during Covid-19

Colorado SBHCs have experienced multiple challenges during the pandemic. Initially, the number of patients utilizing Colorado SBHC services overall dipped substantially in March and April. Many patients canceled preventative care appointments in March and April, and for the centers that remained open to in-person visits, staff noticed a hesitancy in patients to want to schedule new appointments or enter facilities. When patients had canceled appointments, SBHC providers were rescheduling visits for May and June. After a few months, word circulated that most centers remained open to in-person visits or telehealth via SBHC websites, state-wide press releases, school news blasts, and word of mouth. As a result, the number of patients served in May through July increased compared to March and April. When patient numbers were down in the first months of the pandemic, many centers reported that they were losing money. Some SBHCs have reported a silver lining of telehealth as cost-savings on supplies, typically necessary for in-person treatment, as previously mentioned. The recent spike in patient numbers and cost-savings may have a significant positive impact on revenue for Colorado SBHCs. The long-term cost-savings analysis has not yet been made available.

Another obstacle that many SBHCs face addresses the rural and mountainous areas in Colorado that experience internet connectivity challenges. Ultimately, recognizing this barrier has led to state-level policy changes in Medicaid and HIPAA that now allow services via phone and chat, not requiring audio and visual, a temporary and unique change for Colorado. According to the newly updated state telehealth laws and Medicaid policies previously mentioned, the definition of telehealth in the state of Colorado is: “telemedicine is the delivery of medical services and any diagnosis, consultation, treatment, transfer of medical data or education related to health care services using interactive audio, interactive video or interactive data communication instead of in-person contact.” The idea of “interactive data communication” includes services without the typically required audio and visual factors. With Medicaid contributing as patient-related revenue in more than 80% of urban Colorado SBHCs and 60% of rural SBHCs, changes to Medicaid policies have a huge financial implication for SBHCs. A significant policy change in response to Covid has been allowing FQHCs, Rural Health Services, and Indian Health Services to bill for telehealth. For those FQHCs that are medical and fiscal SBHC sponsors, this policy change has been pivotal in increasing revenue and breadth of services during the pandemic.

Another major victory is enacting the Colorado State Bill 215 of May 2020. The bill states Colorado’s commitment to “expanding access to high-quality, affordable health care for low-income and uninsured residents” through lowering insurance premiums for those buying insurance on the individual market via
the state’s reinsurance program. Regarding beneficial temporary policy changes, many SBHC staff members advocate making these changes permanent, like State Bill 215, to ensure that the most vulnerable populations can maintain access to care after the pandemic is declared over.

For the embedded model of SBHCs operating exclusively via telehealth, the main struggle has been providing well-child visits and immunizations. Medicaid policies in the state of Colorado will not allow for reimbursement for well-child checks without an in-person exam. Typically, necessary immunizations are administered during well-child checks and require in-person services as well. Because these centers do not see patients in-person, staff cannot offer well-child visits and immunizations at these clinics, which has a significant negative impact on student populations in these districts who may go years without check-ups as a result of this policy.

SBHC staff members were also concerned that behavioral health screening would be arduous during this time as, in the past, screening occurred via iPad questionnaires after visitors checked-in for their appointments. However, recent data shows that clinics are still screening for behavioral health at the same rates as before the pandemic. The company that completes the data work for CDPHE-funded SBHCs and one additional Colorado SBHC is currently launching a new online screening platform to be utilized by these SBHCs. Youth engagement with online behavioral health screening is high, which is encouraging as the new screening platform rolls out.

CHC-Sponsored SBHCs during Covid-19: A Telehealth-Exclusive Approach

Founded in 1972, the Community Health Center (CHC) is a state-wide Federally Qualified Health Center (FQHC) in Connecticut, serving as a medical and fiscal sponsor to over 180 SBHCs across the state. CHC places licensed health care providers in school clinics who then work in conjunction with students' primary care providers to provide medical care in schools to over 17,000 students annually. There are about 160 CHC staff in CHC-sponsored SBHCs. At a minimum, the staff combination in a given CHC-sponsored SBHC is a Nurse Practitioner and a Medical Assistant. Some CHC-sponsored locations also provide behavioral or dental health services.

Following public school closures in Connecticut, CHC-sponsored SBHCs closed and were almost immediately approved to shift to telehealth. The CHC SBHC staff describe that, before Covid, they were already working "remotely" within schools in a sense, utilizing Zoom to communicate with SBHC staff across the state and within CHC's community health centers. At the same time, internally and pre-COVID, the CHC staff had already piloted a small telehealth delivery model for psychiatry and had developed a
small framework for staff to work remotely, both of which eased the quick transition to telehealth. Thus, while CHC brick and mortar centers continue providing limited in-person care in their 18 brick-and-mortar facilities during the pandemic, CHC SBHCs transitioned from exclusively serving students in person to exclusively using telehealth in all school locations in the wake of the pandemic. CHC-sponsored SBHC staff could send texts or calls to existing patients, but not to new patients. CHC-sponsored SBHCs regularly communicated with superintendents and principals to emphasize the importance of reaching out on their behalf to parents and students to let them know that SBHC offerings remained available for new students.

After demoing multiple telehealth products, the CHC team committed to using Zoom for telehealth. Zoom provides a fully encrypted platform meeting HIPAA standards and guidelines. CHC staff have added extra protection levels by making meetings password-protected and enabling waiting rooms so providers must approve patients before appointments begin to maintain doctor-patient confidentiality. CHC equipped each provider with a Zoom account and set up internal Zoom support groups to help providers with related issues. To address technology and internet disparities that serve as barriers to care in many Connecticut communities, CHC staff recognize that the most successful way to connect with patients has been by targeting patient or parent smartphones. Zoom offers the ability to create custom, tailored links, making it easy for patients to input the link into a smartphone browser to connect with their CHC-sponsored SBHC health care worker.

**Available CHC-Sponsored SBHC Services**

Many of the services offered by CHC-sponsored SBHCs pre-pandemic remain available through telehealth. Services have changed most significantly in the mental and behavioral health sectors. There was a sense of urgency for behavioral health specialists to make services available as soon as possible to support increased levels of anxiety and possible abuse resulting from stay-at-home orders. HIPAA recently approved group therapy through Zoom. Behavioral health specialists have developed innovative approaches to engage with students, specifically with little kids, where staff had previously relied on in-person interactions for therapy (e.g., playing catch or doing art). Patients can call a triage hotline and speak to available CHC providers, and CHC staff answering phones at SBHCs and community health centers offer behavioral health counseling services to every caller regardless of the initial purpose of the call. According to a nurse practitioner working as a triage nurse, 40% of patients offered behavioral health counseling accept the service.

CHC-sponsored SBHCs cannot provide dental care using telehealth, so SBHC staff refer patients seeking oral care to CHC's mobile dental clinics, though there may be a small fee required for all patients. CHC has redeployed a significant portion of the dental teams previously working in SBHCs. These staff members retrain to work in other sectors of care where they can be more useful. For example, many dental hygienists from CHC-sponsored SBHCs have relocated to the brick-and-mortar community clinic’s staff to perform...
temperature checks of incoming patients and staff at the door and ensure that clinics abide by CDC guidelines. CHC redeployed many nurse practitioners as well. One nurse practitioner described her new role as "completely different" from the job she had a month ago; she now works in one of CHC’s community clinics with adults instead of with the high school-aged students with whom she had previously worked.  

Some nurse practitioners now answer phone calls in triage lines, providing essential Covid-related information and ensuring that callers have accurate information about the virus. To screen for the virus, CHC has created a comprehensive question protocol asking individuals about symptoms, travel, and exposure to Covid. Callers may be sent to a separate Covid triage line if they affirm that they may have the virus and are subsequently offered an urgent visit on the spot. These calls help disseminate factual information about Covid, and staff members feel as though they are helping to not overwhelm hospital and community health sites.

Challenges related to the Telehealth-Exclusive Approach

Initially, the biggest challenge for the CHC-sponsored SBHCs was establishing contact with patients. The contact information provided to CHC staff were typically parent cell-phone numbers. At first, CHC staff called parents dialing *67 before the phone number to preserve privacy, but the response rate was minimal as the incoming caller ID would display "Blocked Number." CHC responded by investing in Zoom Phone, an add-on for Zoom that allows for calling and texting via Zoom with a caller ID of a CHC main number. According to a nurse practitioner in one of the CHC-sponsored SBHC clinics, this was "very well received by parents,...teachers, and students...Everyone felt supported by these calls...It was challenging initially, but now in my third week of it, it is smooth."

Most districts in Connecticut passed out Google Chrome Books to students without computer access, but school districts did not allow for the download of Zoom. Younger children in the districts did not receive Chrome Books, so instead of trying to connect via Zoom on computers, CHC pivoted to connect via Zoom on smartphones, creating custom links to make Zoom use as manageable and easy as possible for students. Another contact-based obstacle was targeting students who now had sporadic schedules, waking up at later hours, and not having much structure to their days—this required patience and flexibility on the part of CHC care providers.

Another challenge involves preserving provider-patient confidentiality with an increased parent presence. In the state of Connecticut, many telehealth services require parental consent, but a few do not (i.e., reproductive health). For these unrequired parental consent areas of care, patient confidentiality was initially a struggle as one CHC-sponsored SBHC nurse practitioner described the challenge of reaching students in a way that was "private and confidential while their parents were home." Staff navigating private patient relationships utilize school-provided emails, which sometimes go to both students and their registered guardians and use generic wording for a reason for contact until they can talk more openly
through Zoom. Additionally, finding enough privacy within households to have conversations with SBHC staff proved difficult for some patients. Staff learned to ask "yes" or "no" questions to protect their patients' privacy and continue building relationships of trust.

Implications for SBHCs Moving Forward

Colorado SBHCs and CHC-sponsored SBHCs have been a part of the ongoing conversations about school reopening this fall, and many have been devising plans for beginning to meet in person with students. The centers will likely continue to serve as public health and support hubs both online and in person. The featured SBHCs in this case study will most likely maintain practical aspects of their current delivery models moving into the new school year and beyond.

SBHCs beyond Covid-19: Colorado SBHCs

“Telehealth is here to stay,” according to Rebecca Gostlin, the director of clinical initiatives at the Colorado Association for School-Based Health Care and leader of the Colorado telehealth transition, when asked what the Colorado SBHCs landscape will look like in the future. To Gostlin, telehealth has been transformative by broadening access to SBHC care in Colorado communities, challenging previously existing treatment methods, and enhancing and targeting services to be more productive. Centers that took the initial “plunge” into telehealth are now strategically thinking about expanding services.

Colorado has many rural and low-income counties that can benefit from telehealth services offered by SBHCs due to policy amendments made in the wake of Covid. As a result of these changes, communities without clinics at schools can utilize telehealth services offered by other districts. According to a brief released by the Colorado Health Institute in May 2020, the most effective policy changes that have emerged during this period have been: the reimbursement of FQHCs, Rural Health Clinics, and Indian Health Services; the reimbursement of telephone-based visits; and the allowance of video visits over apps like Skype or Facebook Messenger that do not comply with patient privacy laws. School administrations and SBHC sponsors determine which temporary policies to advocate to keep after the emergency period is declared over.

With the help of these changing policies, the behavioral health sector of care has been hugely successful with telehealth in Colorado SBHCs. Possibly due to student comfort with telehealth-related technology and increased anxiety as a result of the pandemic, the number of patients seeking behavioral health support through telehealth is high. As an example of how successful behavioral health sectors of care have been
during Covid in Colorado SBHCs, one clinic that traditionally does not offer services over the summer have decided that because their telehealth behavioral health program is running smoothly and the demand is high, they will remain open all summer via telehealth. Without telehealth, remaining open for the entire summer would not be possible as telehealth broadens reach and access and saves staff valuable money and time. Thus, behavioral health services will likely continue to use telehealth as a delivery platform for care in Colorado.

One unanticipated benefit of telehealth reported by Colorado SBHCs is youth health empowerment. Telehealth allows staff to teach kids how to measure their heart rate and learn about different signs to evaluate their bodies’ health. Many children have reported back feeling as if they are in control over their health in new ways.

Finally, the relationships that these SBHCs are establishing and enhancing with their districts have been a silver lining. In the future, Gostlin predicts that school district faculty and SBHC staff relationships will become more interconnected because they have to with ongoing conversations about school reopening and prioritizing student health. The CDPHE, as a public health leader in Colorado, released a guidance toolkit about the evolving pandemic to aid schools in their reopening process. The Colorado Association for School-Based Health Care created a resource compilation for SBHCs regarding billing information, staff support, community resources, and more to aid individual centers in their response to Covid and their reopening processes.

SBHCs beyond Covid-19 in the Telehealth-Exclusive Approach: CHC-sponsored SBHCs

CHC SBHC staff highlight one great success of this period as relationships being enhanced within CHC that have made centers more efficient and interconnected. Several nurse practitioners and behavioral health professionals described the current cohesion of CHC as a feeling of “one team”; in the past, CHC’s brick and mortar sites felt very separate from CHC-sponsored SBHCs. The constant conversation and support across care sectors (i.e., doctors working with behavioral therapists and nurse practitioners and dentists) during Covid influenced the CHC SBHC team’s tremendous success of remaining available despite having closed facilities.

Many CHC-sponsored SBHC staff engage in the school community in new ways, including writing in school newspapers, taking part in car parades of teachers, and participating in "Miss You" videos put out by schools. CHC staff are contributing to school administrations' conversations to help think through what school reopening may look like in the fall. Additionally, many CHC staff have cited developing relationships with parents as a success. Before the pandemic, limited relationships between parents and CHC-sponsored providers were common as students were seen exclusively at school, typically during the school day when
parents were not present. Now, the parent-provider relationship has become a crucial part of the communication chain between many students and CHC-sponsored SBHC staff.\textsuperscript{87} Overall, previously limited relationships have blossomed amid the pandemic, and CHC-sponsored SBHC staff plan to continue building and prioritizing these relationships in the future.

From an administrative standpoint, CHC-sponsored SBHCs have used this time to create new templates for telehealth in electronic care as new codes have emerged regarding patient care and changing HIPAA requirements in the face of rising telehealth. Following the successful redeployment of many staff to new sectors, CHC staff members have new skills and complete “projects that they would never have worked on.”\textsuperscript{88}

The most significant change that CHC staff believe will come out of the pandemic is that CHC SBHCs will likely not return to 100% face-to-face operation. Pre-Covid, many of the CHC-sponsored SBHC staff had full rosters of patients, and the transition to the more time-efficient telehealth allows staff to expand their availability and take on new patients. CHC-sponsored SBHC staff describe that from both their experience and the experience of their patients, telehealth has been adequate for most patient needs.

The Future of Telehealth for SBHCs

The global pandemic has exacerbated deep disparities across education and health care, affecting the same vulnerable populations served by school-based health centers. This crisis, however, also offers an opportunity to expand the delivery of health care by leveraging telehealth. Though SBHC models vary, the successes of those highlighted in this brief offer valuable insights to school districts, other SBHCs, and health care providers.

Telehealth presents both benefits and challenges. It has broadened access to services for rural communities in Colorado that may not have SBHCs in their district or whose students may not have the ability to make long trips to health centers. Medicaid policy changes to service delivery now allow SBHCs to use alternative forms of communication requiring lower bandwidth internet and less need for a stable internet connection. Additional policy changes have recently become permanent that lower insurance premiums, increase insurance availability to low-income and rural families, and expand the number of health services that SBHCs can bill for reimbursement. These changes have been crucial to furthering health care support and access to populations that need it.

While there are many benefits to telehealth for SBHCs, the online format limits services that were previously more accessible and requires reliable internet and technology access to utilize telehealth services. However, the promising practices highlighted in this brief can be more broadly implemented
through SBHC advocacy and policy changes such as finding sustainable ways to increase internet access to low-income neighborhoods or introducing policies to provide telehealth over platforms that require very low bandwidth. In doing so, increased numbers of SBHCs across the country will have the potential to improve students’, families’, and community members’ health and wellbeing.
Endnotes

4 Rural Health Information Hub, “Federally Qualified Health Centers (FQHCs) and the Health Center Program,” accessed July 10, 2020, https://www.ruralhealthinfo.org/topics/federally-qualified-health-centers
6 Ibid.
13 Ibid.
14 Ibid.