

## **ELEVATOR SPEECH**

Imagine you are on a 50 story building elevator with a key stakeholder. You have from the first floor to the 45<sup>th</sup> to convey our message.

We are going to craft together a common message that we can all use in this and other scenarios. As a first step, consider your thoughts and answers to the following questions:

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What is our change effort about?	
Why is it important?	
How will it help the community	
succeed?	
Succeu.	
What will success look like?	
Here's what I/ we need from	
you?	
you:	

Please transfer your answers to posit-its, one post-it per question. So you will end up with 5 post-its.